

WORKFORCE (Source: Job Service North Dakota)

| | MAY - 2021 | MAY - 2020 | APR - 2021 | APR - 2020 |
|---------------------------------|------------|------------|------------|------------|
| Bismarck-Mandan MSA Labor Force | 70,483 | 69,710 | 69,905 | 68,666 |
| MSA Unemployment Rate | 3.1% | 7.4% | 3.4% | 9.0% |

CITY SALES TAX COLLECTIONS (Source: Office of ND State Treasurer)

| | MAY - 2021 | MAY - 2020 | YTD MAY - 2021 | YTD MAY - 2020 |
|----------|-------------|-------------|----------------|----------------|
| Bismarck | \$2,530,001 | \$1,752,276 | \$10,582,559 | \$10,181,853 |
| Mandan | \$513,198 | \$378,764 | \$2,029,543 | \$1,952,723 |

NOTE: 1) The figures above represent sales tax REPORTED for the month indicated. The actual sales tax collection occurred in previous months.
2) Sales tax returns are due at the end of each month which causes large monthly swings especially when months end of weekends. Using year-to-date collections helps mitigate these swings and DEC present a more accurate view of any real change that is occurring than would any given months collection comparison.

TAXABLE SALES & PURCHASES (Source: Office of ND State Tax Commissioner)

| | Q1 - 2021 | Q1 - 2020 | Q1 - 2019 | Q1 - 2018 |
|-------------------------|---------------|---------------|---------------|---------------|
| Bismarck | \$360,133,479 | \$323,521,485 | \$315,481,404 | \$316,990,159 |
| Burleigh County | \$362,341,426 | \$325,319,695 | \$317,092,935 | \$318,813,429 |
| Mandan | \$58,305,428 | \$59,860,961 | \$54,926,567 | \$50,501,187 |
| Morton County | \$61,688,117 | \$62,732,959 | \$57,946,210 | \$53,656,389 |
| Burleigh - Morton Total | \$424,029,543 | \$388,052,654 | \$375,039,145 | \$372,469,818 |

REAL ESTATE (Source: Bismarck-Mandan Board of Realtors) NOTE: This does not represent any "for sale by owner" transactions.

| | MAY - 2021 | MAY - 2020 | YTD MAY - 2021 | YTD MAY - 2020 |
|--------------------------------------|------------|------------|----------------|----------------|
| # of Single Family Units Sold | 104 | 85 | 440 | 395 |
| # of all Residential Units Sold | 160 | 118 | 623 | 515 |
| Average Sale Price - Single Family | \$356,465 | \$304,822 | \$336,273 | \$297,718 |
| Average Sale Price - All Residential | \$319,479 | \$273,612 | \$303,787 | \$277,132 |

RESIDENTIAL NEW CONSTRUCTION (Source: City of Bismarck, City of Mandan, Burleigh County, Morton County)

| | MAY - 2021 | MAY - 2020 | YTD MAY - 2021 | YTD MAY - 2020 |
|-------------------------------------|--------------|--------------|----------------|----------------|
| # of Single Family Permits Issued | 43 | 40 | 162 | 135 |
| # of all Residential Permits Issued | 43 | 40 | 162 | 135 |
| Single Family Permits Valuation | \$14,390,705 | \$12,093,684 | \$50,471,403 | \$37,511,088 |
| Total Residential Permits Valuation | \$14,390,705 | \$12,093,684 | \$50,471,403 | \$37,511,088 |

TRANSPORTATION (Source: Bismarck Airport)

| | MAY - 2021 | MAY - 2020 | YTD MAY - 2021 | YTD MAY - 2020 |
|---------------------|------------|------------|----------------|----------------|
| Passenger Boardings | 17,656 | 4,222 | 75,220 | 71,709 |