

WORKFORCE (Source: Job Service North Dakota)

| | NOV - 2019 | NOV - 2018 | OCT - 2019 | OCT - 2018 |
|--|------------|------------|------------|------------|
| Bismarck-Mandan MSA Non-Farm Employment | 67,380 | 66,201 | 67,162 | 66,733 |
| MSA Unemployment Rate | 2.3% | 2.3% | 1.8% | 1.9% |

CITY SALES TAX COLLECTIONS (Source: Office of ND State Treasurer)

| | NOV - 2019 | NOV - 2018 | YTD NOV - 2019 | YTD NOV - 2018 |
|----------|-------------|-------------|----------------|----------------|
| Bismarck | \$1,348,469 | \$1,277,124 | \$18,359,604 | \$14,579,534 |
| Mandan | \$250,010 | \$357,053 | \$3,779,884 | \$3,622,799 |

NOTE: 1) Sales tax returns are due at the end of each month which causes large monthly swings especially when months end on weekends. Using year-to-date collections helps mitigate these swings and NOV present a more accurate view of any real change that is occurring than would any given month's collection comparison. 2) Bismarck's city sales tax rate changed from 1% to 1.50% effective April 1, 2019.

TAXABLE SALES & PURCHASES (Source: Office of ND State Tax Commissioner)

| | Q3 - 2019 | Q3 - 2018 | Q3 - 2017 | Q3 - 2016 |
|-------------------------|---------------|---------------|---------------|---------------|
| Bismarck | \$420,959,349 | \$402,588,624 | \$400,257,996 | \$426,598,176 |
| Burleigh County | \$423,800,827 | \$405,384,386 | \$402,847,094 | \$429,401,873 |
| Mandan | \$74,861,150 | \$70,340,408 | \$62,018,572 | \$70,196,625 |
| Morton County | \$80,176,712 | \$75,108,212 | \$66,649,978 | \$75,468,504 |
| Burleigh - Morton Total | \$503,977,539 | \$480,492,598 | \$469,497,072 | \$504,870,377 |

REAL ESTATE (Source: Bismarck-Mandan Board of Realtors) NOTE: This does not represent any "for sale by owner" transactions.

| | NOV - 2019 | NOV - 2018 | YTD NOV - 2019 | YTD NOV - 2018 |
|--------------------------------------|------------|------------|----------------|----------------|
| # of Single Family Units Sold | 106 | 117 | 1,240 | 1,212 |
| # of all Residential Units Sold | 131 | 144 | 1,591 | 1,560 |
| Average Sale Price - Single Family | \$268,124 | \$256,231 | \$279,790 | \$274,280 |
| Average Sale Price - All Residential | \$260,591 | \$252,203 | \$266,210 | \$262,750 |

RESIDENTIAL NEW CONSTRUCTION (Source: City of Bismarck, City of Mandan, Burleigh County, Morton County)

| | NOV - 2019 | NOV - 2018 | YTD NOV - 2019 | YTD NOV - 2018 |
|-------------------------------------|-------------|-------------|----------------|----------------|
| # of Single Family Permits Issued | 15 | 18 | 336 | 355 |
| # of all Residential Permits Issued | 15 | 18 | 340 | 355 |
| Single Family Permits Valuation | \$4,713,124 | \$4,442,860 | \$90,395,352 | \$86,611,040 |
| Total Residential Permits Valuation | \$4,713,124 | \$4,442,860 | \$113,370,358 | \$86,611,040 |

TRANSPORTATION (Source: Bismarck Airport)

| | NOV - 2019 | NOV - 2018 | YTD NOV - 2019 | YTD NOV - 2018 |
|---------------------|------------|------------|----------------|----------------|
| Passenger Boardings | 23,821 | 24,022 | 280,590 | 255,509 |